

Pforzheim, 28.10.2025

# Significant declines in sales at Witzenmann GmbH for 2025 and 2026 necessitate cost savings -Negotiations with works council and trade union begin

The economic downturn in the European domestic market, declining sales volumes for combustion engine components and a very slow start for new products have led to significant declines in sales at Witzenmann GmbH. In the current year, they amount to 7%, with a further decline of 12% expected for 2026. Added to this are rising procurement costs, customs duties and global geopolitical uncertainties.



The headquarters of Witzenmann GmbH in Pforzheim (image source: Witzenmann)

Due to this significant and sustained decline in sales at Witzenmann GmbH, the management will take decisive countermeasures to ensure the long-term economic stability of Witzenmann GmbH. This will also require structural adjustments, which the management will negotiate with the trade union and the employers' association in a swift and solution-oriented manner.



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'Together with the works council, the trade union and the workforce, we want to find ways to strengthen the Pforzheim site in the medium and long term – with the aim of avoiding redundancies for operational reasons as far as possible,' says Christine Wüst, CHRO of the Witzenmann Group. 'However, this will only succeed if the workforce contributes to the costs.'

Nevertheless, Witzenmann remains committed to investing in the future of the Pforzheim site. This includes the new building in Buchbusch, investments in research and development, and the consistent expansion of the industrial business in order to further strengthen its market position in the future markets of hydrogen, energy-efficient building renovation and semiconductors.

The management's goal is to secure Witzenmann's future in the medium and long term as an innovative company, a global technology leader in the safe conveyance of media and one of the largest employers in Pforzheim.



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#### The Witzenmann Group

Technology that connects. Perfection that moves.

We are your global technology leader for the safe transmission of media, and set standards worldwide. Manufacturers, suppliers and service providers in the building, mobility and industrial sectors around the globe benefit from our unique knowledge, outstanding engineering expertise and drive for perfection.

With our piping systems, metal hoses, expansion joints, metal bellows, pipe supports and vehicle components, we offer innovative product solutions and services – also for the key technologies of the future. Semiconductor manufacturing, the hydrogen economy or e-mobility: whatever the field, we are actively shaping the transition to a decarbonised world. Our solutions are reliable, efficient and sustainable, even in the most challenging applications.

We have one goal in mind: satisfied customers whose operations run smoothly and efficiently. With the world's most comprehensive and diverse product range, our family-owned company offers unparalleled solutions. And with around 4,400 dedicated employees in 16 countries, we are well prepared to support current as well as future customers – including you!

For more information, please visit: www.witzenmann.com

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